

# TURNING TO THE CLOUD

Successfully executing your enterprise cloud ERP strategy means turning to the world's most proven, trusted and deployed cloud ERP solution— NetSuite. With more than 40,000 organizations and subsidiaries running NetSuite across more than 160 countries, some of the world's best-known brands trust their businesses to NetSuite and take their financial and operational processes to the cloud.



### WHY NETSUITE?

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#### A Broad Range of Robust ERP

**Built-in Business Intelligence** 

view of the organization.

that delivers a single-version of the truth and provides real-time

insights into key business performance indicators for a unified

and global financial functionality designed for modern businesses, enabling customers to streamline their missioncritical business processes.



#### **Designed For A Modern Company**

Cloud-based, mobile-enabled and social, NetSuite frees the modern business from antiquated PC-based, anti-social systems locked behind the firewall. At its core, NetSuite provides a dynamic, easy-to-use platform designed for all users across a global organization that can be accessed via any device, at any time.

#### **Commerce-ready Capabilities For B2B** And B2C

businesses that provide a seamless brand experience by unifying ecommerce and in-store POS to order management, inventory, merchandising, marketing, financials and customer service.

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#### A Highly Scalable System For Growth

and global financial functionality designed for modern businesses, enabling customers to streamline their missioncritical business processes.

### A Powerful Development Platform With **Unprecedented Flexibility**

that enables businesses to tailor the system to meet their unique requirements and industry-specific needs plus a comprehensive partner ecosystem that can help them scale up,

# **BEST-IN-CLASS CLOUD SOLUTIONS**

NetSuite provides cloud financials, CRM, e-commerce, HCM and professional services automation management for all organizations from fast-growing midsize companies to large global organizations. Additionally, each component of NetSuite is modular, enabling it to be deployed and integrated with existing investments as required. NetSuite OneWorld scales with global businesses by providing complete multi-subsidiary management and support for local accounting regulations.

### GLOBAL CLOUD ERP

NetSuite provides a complete cloud ERP system for global businesses. Businesses running on NetSuite can populate a single chart of accounts across subsidiaries, or use separate charts-of-accounts for each company within a single instance.

NetSuite provides complete financial management, including invoicing and sophisticated revenue recognition management. NetSuite accelerates financial processes with real-time multi-currency consolidation and real-time roll-up across orders, accounts receivable, accounts payable, payroll, inventory, billing, invoicing and order fulfillment, from local in-country operations to the regional office to global headquarters. NetSuite also provides sophisticated financial and statutory reporting for external stakeholders.

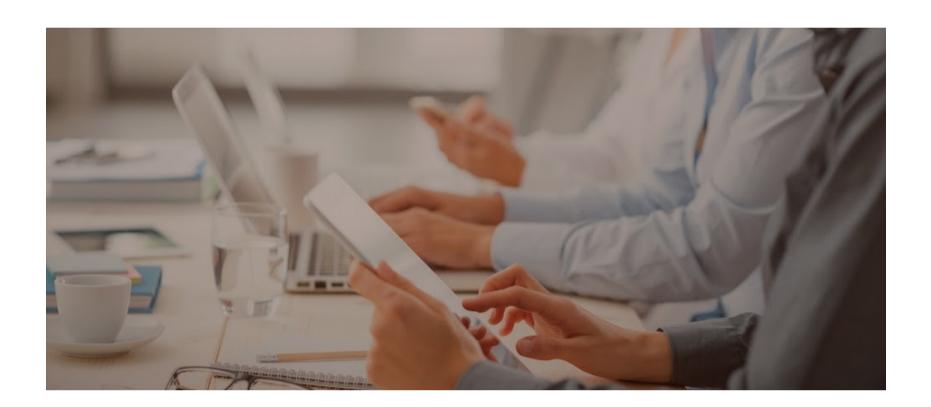
NetSuite's optimized order management and fulfillment processes tightly drive the order process from quote to eventual fulfillment. Sophisticated multilocation manufacturing, inventory management and fulfillment ensure continually efficient operations.

NetSuite streamlines procurement with a complete procure-to-pay process comprising workflow management, approvals, vendor self-service and payment. NetSuite Business Intelligence gives corporate, division and subsidiary stakeholders a true real-time view into every level of the business. NetSuite's Premier Payroll solution minimizes payroll headaches, reduces tedious paperwork and ensures peace of mind in a single, full-service solution.



## SERVICES RESOURCES PLANNING (SRP)

SRP NetSuite offers the only cloud native solution for project- and product-based companies that unites sophisticated ERP and professional services automation functionality to meet the business requirements and needs of both product and services companies in a single system. NetSuite SRP automates project management, resource management, project accounting and timesheet and expenses management. It delivers advanced functionality across sales, service and finance that drives down bench time, elevates on-time project delivery, improves invoicing accuracy, streamlines revenue recognition and increases visibility into the services organization.



# **NETSUITE OPENAIR**

OpenAir is the best-in-class professional services automation software designed for professional services organizations of all sizes including both service-based companies, and services divisions within product companies such as hardware or software companies. NetSuite OpenAir can be easily integrated with your technology ecosystem and gives professional services organizations the ability to run their core business operations including project management, resource optimization, project accounting, time and expense management, and billing and revenue recognition. Delivering end-to-end automation and visibility, NetSuite OpenAir helps professional services organizations gain real-time insights, increase project profitability, maximize billable resource utilization and make informed, data-driven decisions.



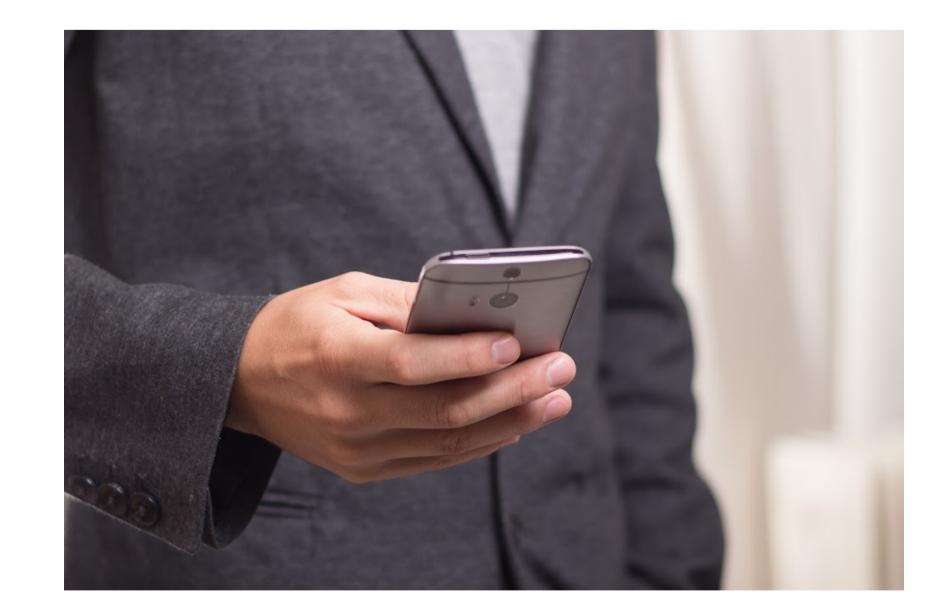
# OMNICHANNEL COMMERCE

NetSuite SuiteCommerce enables retailers, manufacturers and distributors to seamlessly connect every step of a multi-channel, multi-location business—from ecommerce, POS and order management to merchandising, marketing, inventory, financials and customer support. Featuring an advanced webstore that allows for the creation of uniquely branded and personalized shopping experiences optimized for multiple devices, SuiteCommerce empowers businesses to run across multiple touchpoints—web, brick-and-mortar stores, social, mobile—all from a single, unified cloud-based commerce platform that provides unprecedented visibility into your business and customers.



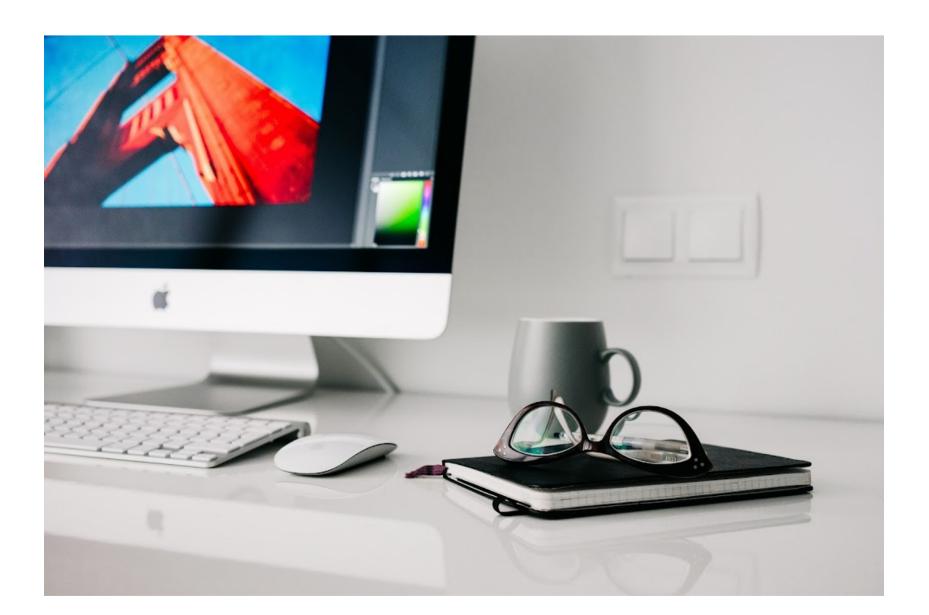
# CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

NetSuite allows enterprises to automate the opportunity-to-cash process and manage CRM activities across divisions and subsidiaries. It provides global visibility into and management of every aspect of CRM, including marketing campaigns, sales opportunities, forecasts, customer service, partner management



# SUITECLOUD PLATFORM

NetSuite's proven, secure, reliable and scalable SuiteCloud platform delivers the customization and extensibility to make NetSuite the business management platform of choice for your current and future needs. SuiteCloud boasts a multitenant cloud platform featuring a comprehensive offering of cloud development tools and applications, providing the core infrastructure that a modern business requires including support for industrial-strength standards of availability, disaster recovery and security. It includes an integrated development environment and APIs to build applications on the platform. With SuiteApps, customers gain access to an online marketplace of valueadded integrated cloud solutions to power specific business processes or meet industry-specific needs.

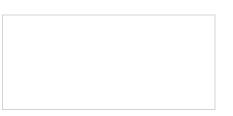


NetSuite Oneworld Has Allowed Us To Grow. It's Very Easy To Expand Into New Countries And Set Up New Subsidiaries, And We Have Much Better Visibility Into The Business.

**Shaw Industries** 

Any Inquiries?

If you have any question abou us, please drop your question here.



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